

2ND
EDITION

Creating Reports in **MANAGEMENT REPORTER II**

Step by Step Instructions on



More Reports

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Lesson 5 The Interim Percent of Sales Report

The Interim Percent of Sales Report

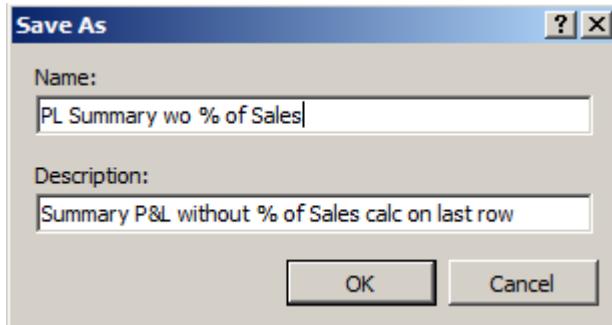
FABRIKAM US
Profit & Loss Percent of Sales
For the Two Months Ending February 28, 2014

	February	% of Sales	YTD	% of Sales
Sales	\$110	100.00%	\$1,678,082	100.00%
Cost of Goods Sold	50	45.70%	579,332	34.52%
Gross Margin	60	54.30%	1,098,750	65.48%
Operating Expenses				
Employee Related Expense	33,115	30.118.46%	568,148	33.86%
Facilities		0.00%	98,049	5.84%
Depreciation & Amortization		0.00%	21,428	1.28%
Office Administration		0.00%	128,576	7.66%
Tax Expense		0.00%	1,311	0.08%
Other Operating Expenses		0.00%	39,492	2.35%
Total Operating Expenses	33,115	30.118.46%	857,004	51.07%
Operating Income	(33,056)	(30.064.17%)	241,746	14.41%
Other Income/(Expense)				
Other Income/(Expense)		0.00%	(123)	(0.01%)
Total Other Income/(Expenses)		0.00%	(123)	(0.01%)
Net Income	(\$33,056)	(30.064.17%)	\$241,622	14.40%
% of Sales	(30,064.17%)	(273.43%)	14.40%	0.00%

There are a few things I don't like about this report, but the biggest one is the very last line "% of Sales". It's redundant and it's meaningless where it intersects with the % of Sales column. Next I'll tweak this report.

Lesson 6 Sometimes a Calculation is Too Much

Tweak the row



Open the **PL Summary** row and this time do a **File>Save As** and save it as shown above.

I'm making a copy of the PL Summary because when I make a change to it, it directly impacts every report that it's used in. Because I want to leave my other reports intact, I'll make a copy of this row definition.

Delete Row 1030 "% of Sales"

A Row Code	B Description	C Format Code	D Related Formulas / Rows / Units	E F G H	F orm erri lanc ontr	G rint ur ric	I Row Modifier	J Link to Fina Dimensions
760	Other Income/(Expense)	DES	880					
790	Other Income/(Expense)				C			+Segment2 = [7]
820	Income Taxes				C			+Segment2 = [8]
850		---	880					
880	Total Other Income/(Expen...	TOT	760:850		C			
910		---						
940								
970	Net Income	TOT	760+880		C	CS		
1000		====						
▶ 1030	% of Sales	CAL	@970/@100	#.. C				
1060								
1090	Check Total: Net Income per GL				C	NP		+Segment2 = [4]
1120	Out of Balance	TOT	970-1090		C			
1150								
1180								

Right click and **Delete Row**.

Chapter 6 Creating a Profit & Loss with % of Sales Columns

The edited row definition

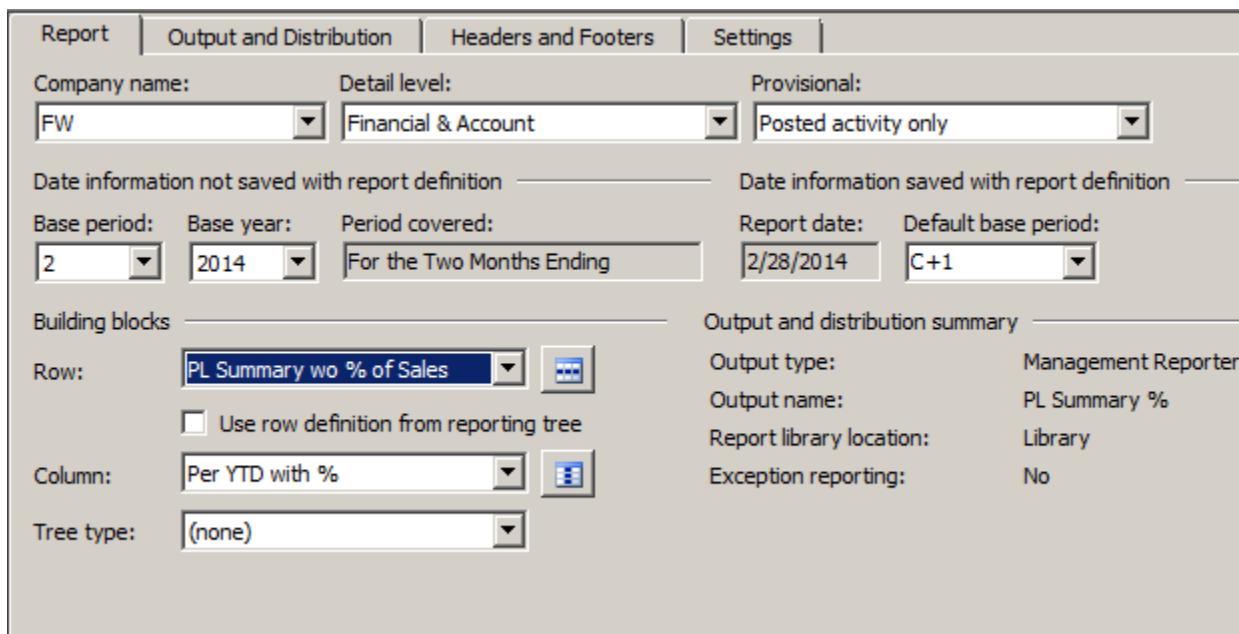
A Row Code	B Description	C Format Code	D Related Formulas / Rows / Units	E Im peri	F orm ula	G Print	H Lur ric	I Row Modifier	J Link to Fina Dimensions
730									
760	Other Income/(Expense)	DES	880						
790	Other Income/(Expense)				C				+Segment2 = [7]
820	Income Taxes				C				+Segment2 = [8]
850		---	880						
880	Total Other Income/(Expen...	TOT	760:850		C				
910		---							
940									
970	Net Income	TOT	700+880		C	CS			
1000		====							
▶ 1060									
1090	Check Total: Net Income per GL				C	NP			+Segment2 = [4]
1120	Out of Balance	TOT	970-1090		C				
1150									
1180									

Be sure to **Save**.

This is a good time to point out that when you make a change to a row, column or tree, you must save the change in order to see it in the report. The same does *not* hold true for changes to the report definition itself.

Chapter 6 Creating a Profit & Loss with % of Sales Columns

Switch the row



Tip—You should be able to use the **Open Report Definition** icon to quickly switch back to the open report definition.

Once you're there, switch the row to the new one and generate the report again.

Lesson 7 Fixing Over-the-Top Formatting

There are a couple of things to fix

FABRIKAM US
Profit & Loss Percent of Sales
For the Two Months Ending February 28, 2014

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Operating Expenses				
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Facilities		0.00%	98,049	5.84%
Depreciation & Amortization		0.00%	21,428	1.28%
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Other Income/(Expense)				
Other Income/(Expense)		0.00%	(123)	(0.01%)
Total Other Income/(Expenses)		0.00%	(123)	(0.01%)
Net Income	(\$33,056)	(30.064.17%)	\$241,622	14.40%

This looks better, but there are still a couple things I don't like:

1. I wish the zeros in the % of Sales column would go away.
2. The larger percentages are printing without commas.

Open the column definition to fix these two items.

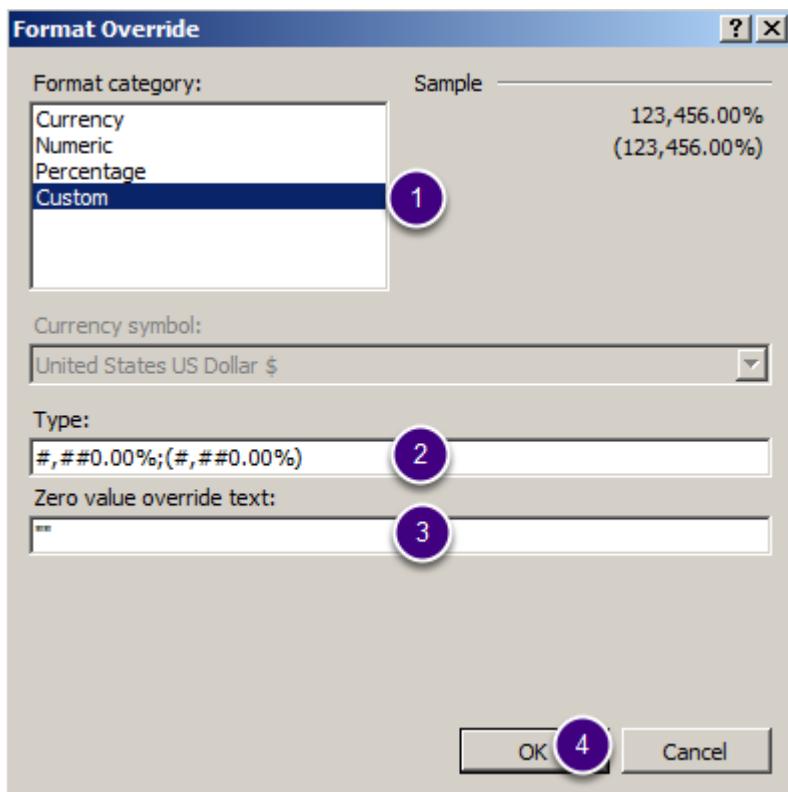
Chapter 6 Creating a Profit & Loss with % of Sales Columns

Tweak the column

	A	B	C	D	E
Header 1			% of		% of
Header 2		@CalM...	Sales	YTD	Sales
Header 3					
Column Type	DESC	FD	CALC	FD	CALC
Book Code / Attribute Category		Actual		Actual	
Fiscal Year		BASE		BASE	
Period		BASE		BASE	
Periods Covered		PERIODIC		YTD	
Formula			B/BASEROW		D/BASEROW
Column Width	30	14	14	14	10
Extra Spaces Before Column				3	
Format / Currency Override			###0.00...	1	###0.00...
Print Control					
Column Restrictions					
Reporting Unit					

1. Open the **Format Override** dialog box

Format Override closeup



1. When you open the **Format Override** dialog box, it defaults to **Custom**
2. Add a comma to both the positive and the negative formats (they are separated by a semi-colon)
3. The **Zero value override text** should be 2 double quotes without a space: ""
4. **OK**

Don't forget that there's also a format in the YTD percent column. Shortcut—copy the tweaked format from column C, paste into column E % of Sales.

Chapter 6 Creating a Profit & Loss with % of Sales Columns

After edit, the column looks like this

The screenshot shows the 'Column Definition - Per YTD with % - Management Reporter' window. The formula bar at the top contains the formula `C12 #,##0.00%;(#,##0.00%);"`. A large green arrow points from the formula bar down to the grid cell where the formula is applied. The grid has columns labeled A through F. Row 1 contains headers: 'Header 1' and 'Header 2' in the first column, and '% of Sales' and 'YTD' in the second and third columns respectively. Row 2 contains 'Column Type' and 'Book Code / Attribute Category' in the first column, and 'ACTUAL' and 'BASE' in the second and third columns respectively. Row 3 contains 'Fiscal Year' and 'Period' in the first column, and 'BASE' and 'BASE' in the second and third columns respectively. Row 4 contains 'Periods Covered' and 'Formula' in the first column, and 'PERIOD.C' and 'B/BASEROW' in the second and third columns respectively. Row 5 contains 'Column Width' and 'Extra Spaces Before Column' in the first column, and '30' and '14' in the second and third columns respectively. Row 6 contains 'Format / Currency Override' and 'Print Control' in the first column, and '#,##0.00...' and '#,##0.00...' in the second and third columns respectively. The 'Format / Currency Override' row is highlighted with a black border.

Notice that you can see the full format in the formula bar.

Lesson 8 The Finished P&L Percent of Sales

The Finished P&L Percent of Sales

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Profit & Loss Percent of Sales
For the Two Months Ending February 28, 2014

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Operating Expenses				
Employee Related Expense	33,115	30,118.46%	568,148	33.86%
Facilities			98,049	5.84%
Depreciation & Amortization			21,428	1.28%
Office Administration			128,576	7.66%
Tax Expense			1,311	0.08%
Other Operating Expenses			39,492	2.35%
Total Operating Expenses	33,115	30,118.46%	857,004	51.07%
Operating Income	(33,056)	(30,064.17%)	241,746	14.41%
Other Income/(Expense)				
Other Income/(Expense)			(123)	(0.01%)
Total Other Income/(Expenses)			(123)	(0.01%)
Net Income	(\$33,056)	(30,064.17%)	\$241,622	14.40%

Chapter 7 Creating a Budget Variance Profit & Loss

Lesson 1 Overview and 1st Glance

Budget Variance reports that use positive numbers for Favorable variances and negative numbers for Unfavorable variances are so much easier for everyone, not just department managers, to understand at a glance. There are 3 steps to getting the sign correct on the Favorable/<Unfavorable> Variance column.

Overview

- Create the column using 2 steps to getting the sign correct
- Edit the row (if needed) to ensure the Normal Balance column is correct
- Save As to create the new report definition
- Generate the finished report

The Finished Budget Variance P&L

FABRIKAM US
Profit & Loss Budget Variance
For the Two Months Ending February 28, 2014

	February Activity			Year to Date		
	Actual	Budget	Fav/(Unfav)	Actual	Budget	Fav/(Unfav)
Sales	\$110	\$1,691,000	(\$1,690,890)	\$1,678,082	\$3,382,000	(\$1,703,918)
Cost of Goods Sold	50	660,600	660,550	579,332	1,321,200	741,868
Gross Margin	60	1,030,400	(1,030,340)	1,098,750	2,060,800	(962,050)
Operating Expenses						
Employee Related Expense	33,115	550,165	517,050	568,148	1,100,330	532,182
Facilities		95,094	95,094	98,049	193,338	95,289
Depreciation & Amortization		21,641	21,641	21,428	43,073	21,645
Office Administration		113,865	113,865	128,576	232,730	104,154
Tax Expense		1,435	1,435	1,311	2,870	1,559
Other Operating Expenses		37,816	37,816	39,492	76,932	37,440
Total Operating Expenses	33,115	820,016	786,900	857,004	1,649,273	792,269
Operating Income	(33,056)	210,384	(243,440)	241,746	411,527	(169,782)
Other Income/(Expense)						
Other Income/(Expense)		50	(50)	(123)	100	(223)
Total Other Income/(Expenses)		50	(50)	(123)	100	(223)
Net Income	(\$33,056)	\$210,434	(\$243,490)	\$241,622	\$411,627	(\$170,005)